

VHM advises Union Investment on the sale of the Hilton Garden Inn Innsbruck

Vienna, 9th July 2026. Vavrovsky Heine Marth (VHM) has advised Union Investment on the sale of the Hilton Garden Inn Innsbruck to Schiehser Hotels.

The 159-room hotel, located south of Innsbruck's historic city centre, has undergone a comprehensive modernisation and repositioning programme. To upgrade the property to the higher brand standards of Hilton Garden Inn, Union Investment invested approximately EUR 4 million.

The hotel has now been sold to Schiehser Hotels, which assumed hotel operations at the beginning of the year. Since 2015, the property had been part of the portfolio of immofonds 1, Union Investment's Austrian open-ended real estate fund.

VHM advised Union Investment throughout the entire transaction process and provided comprehensive legal advice on all aspects of the transaction, beginning with the lease agreement entered into with the future purchaser prior to the sale and continuing through to the successful closing of the transaction.

"We are delighted to have supported Union Investment on yet another successful transaction. The sale of the Hilton Garden Inn Innsbruck clearly demonstrates the value that can be created in the hospitality sector through targeted asset repositioning and a well-defined operating strategy," said Christian Marth, Partner and Head of Real Estate at VHM, who led the transaction together with attorney-at-law Daniel Gebauer.

About Vavrovsky Heine Marth

With offices in Vienna, Salzburg and Linz, Vavrovsky Heine Marth advises companies and private clients on all aspects of business law. The firm has a particular focus on dispute resolution and real estate, where it is consistently recognised by leading national and international legal directories as one of Austria's leading law firms, with its partners regularly ranked among the country's foremost practitioners.

For further information or media enquiries, please contact:

Sabine Sommerauer

PR & Marketing

T +43 1 512 03 53 - 21

E sabine.sommerauer@vhm-law.at

vhm-law.at